

RELATIONSHIP MANAGER

- Full-time | Primarily work-from-home with regular time in our Castle Hill office
- Establish and grow impactful church and major giver relationships
- Use your relational and ministry skills to strengthen the persecuted church
- Candidates based in Sydney or surrounding regions (including Central Coast or Newcastle) are encouraged to apply

WHY OPEN DOORS?

In Christ, we strengthen the most persecuted. We connect the Australian and New Zealand Church with their persecuted family to deepen one another's discipleship journey. When you work with us, you'll get the chance to strengthen the faith of persecuted Christians, even in the most dangerous places.

We asked our people their thoughts on working with Open Doors and here's what they had to say:

**“Working for Open Doors means being challenged and encouraged in your faith every day!
It's a privilege to be in a job that helps strengthen the global body of Christ.”**

“Seeing and hearing real stories of persecution has forced me to see my walk with Christ in a new way.”

“It is such a joy to know that I'm using the gifts that God has given me to help serve those who need to be served.”

Working with us also provides the opportunity to be a part of regular team devotions, access to Christian counselling, visiting our work in the field, as well as coming together for bi-annual team days for fellowship, prayer, and worship.

OUR IMPACT

Last year, our work at Open Doors helped **9,553,640** persecuted Christians across the globe, providing:

- 542,813 people with **advocacy**,
- 5,766,757 people with **biblical training**,
- 2,531,985 people with **Bibles and Christian literature**,
- 176,405 people with **emergency relief**, and
- 535,680 people with **socio-economic support**.

As a respected and growing ministry supporting persecuted Christians in more than 70 countries, we are a leading voice on Christian persecution and a trusted partner in building a mature and unified global Church. We're excited to welcome someone who shares our values and mission.

ABOUT THE ROLE

As a Relationship Manager, you'll build trusted partnerships with churches and key supporters across Sydney and Regional NSW. You'll connect with pastors and leaders, preach and speak in churches, strengthen networks, and help Christians grow in their understanding of the persecuted church.

The role blends relational ministry, public communication, and strategic partnership development. Your week will include meeting with partners, growing an active portfolio of churches and major givers, and speaking in around 25 churches each year. Regular travel across NSW is expected, and because many services fall on Sundays, weekend ministry is part of the role, with time-in-lieu provided.

With the southern regions already supported by another team member, this role will largely serve churches across Sydney's northern and western areas, the Central Coast, Newcastle, the Mid North Coast, Western NSW, and surrounding regions. Applicants from elsewhere in NSW are still welcome.

You'll enjoy a high degree of autonomy, supported by the Church Area Lead, a passionate team of Relationship Managers across ANZ, and our Relationship Facilitators.

Key Responsibilities:

- Develop, maintain, and deepen relationships with churches to expand the influence and reach of Open Doors across regional networks.
- Proactively engage with new churches and potential partners to grow Open Doors' presence across NSW.
- Equip and empower church partners in New South Wales to support the persecuted church and inspire their congregations.
- Strengthen and grow financial support by cultivating meaningful relationships with portfolio churches, major givers, and new partners.
- Contribute to strategy, planning, and the implementation of initiatives across Australia and New Zealand in collaboration with the Open Doors team.
- Utilise CRM systems to track and inform relationships, ensuring engagement is aligned with ministry priorities.
- Represent Open Doors through public speaking, preaching, and presentations at events, with regular travel as part of the role.

ABOUT YOU

You are a relational leader with a deep faith in Christ and a genuine desire to serve the Church.

You connect easily with people, communicate with conviction, and build partnerships that lead to long-term Kingdom impact. Whether preaching, meeting with pastors, or nurturing new relationships, you bring authenticity, wisdom, and a heart for the persecuted church.

You are self-motivated and confident working independently, while still valuing the support of a prayerful, collaborative team. You manage your time well, follow through on commitments, and enjoy turning ministry vision into practical action.

We welcome applications from people at all career stages, including those moving from corporate or professional roles who bring transferable skills and a passion to serve the global body of Christ. If you carry a fire to strengthen the persecuted church and want your work to have meaningful, long-term impact, you'll flourish here. And if this role resonates with you, even if you don't meet every requirement, we'd still love to hear from you.

WHAT YOU BRING

- A proven track record in initiating, growing, and sustaining partnerships, working purposefully toward defined objectives.
- Exceptional communicator, confident with diverse audiences in both one-on-one and group settings.
- Experience in developing new leads and nurturing existing networks, especially within the New South Wales church landscape.
- Skilled public speaker, experienced in delivering engaging, gospel-centred messages in churches, conferences, and media.
- Experience in fundraising with organisations, churches, and high-net-worth individuals.
- Ability to work well independently and collaboratively within a supportive team.
- Personally committed to the mission of strengthening and equipping persecuted Christians.
- A strong-work ethic, a teachable spirit and a passion to make a difference.

Essential:

- Demonstrated success in meeting and exceeding set targets and objectives.
- Excellent verbal and written communication skills.
- Highly developed presentation, preaching, and public speaking skills.

Desirable:

- Experience working within Christian organisations, churches, or ministries.
- Experience in the not-for-profit or For Purpose sector, or professional experience from corporate settings that translates well into a mission-driven role.
- Experience in sales or other relationship-development roles.
- Theological training and/or formal biblical qualifications.

JOIN US

If you long to help the Australian Church grow in courageous discipleship and want your work to strengthen believers in the world's hardest places to follow Jesus, we'd love to receive your application.

Shortlisted applicants will be contacted for an initial conversation, and those who progress will be invited to a formal interview process.

Please submit a brief resume (maximum 3 pages) and a cover letter sharing why this role resonates with you to peopleandculture@od.org.au

Applications close at 11:59pm, 12th March 2026.

Early applications are encouraged as the position may be filled sooner.

We're flexible with timing, but ideally, we're seeking someone who can begin in April.